



# CHALLENGES FACED BY SOCIAL ENTREPRENEURS: FINANCIAL CONSTRAINTS

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# SYLLABUS

# COURSE SYLLABUS

## Financial constraints

Minggu	Topik
1	Course Introduction
2	Introduction to Social Entrepreneurship
3	Entrepreneurial Orientation of Social Enterprises
4	Design Thinking in the Context of Social Enterprise
5	Theory of Change
6	Business Strategy and Value Creation
UTS	

Minggu	Topik
7	Social Impact Measurement
8	Digital Innovation in Social Entrepreneurship
9	Emerging Trends and Technological in Social Impact
10	Challenges Faced by Social Entrepreneurs: Financial Constrains
11	Challenges Faced by Social Entrepreneurs: Scalability
12	Human Aspects in Social Enterprise
UAS	

# COURSE SYLLABUS

## Second Half

Minggu	Topik
7	<b>Social Impact Measurement</b> <ul style="list-style-type: none"><li>a. Stakeholder Analysis</li><li>b. Choosing indicators</li><li>c. Calculating Social Return of Investment (SROI)</li></ul>
8	<b>Digital Innovation in Social Entrepreneurship</b> <ul style="list-style-type: none"><li>a. The leverage of digitalisation</li><li>b. Digital communities</li><li>c. Case Study 3: TeamSeas</li><li>d. GenAI and Big Data</li></ul>
9	<b>Emerging Trends and Technological in Social Impact</b> <ul style="list-style-type: none"><li>a. Exploring the role of technology in social innovation</li><li>b. Social Entrepreneurship in a Global context</li><li>c. Case Study 4: Zipline</li><li>d. The future of work and social entrepreneurship</li></ul>

Minggu	Topik
10	<b>Challenges Faced by Social Entrepreneurs: Financial Constrains</b> <ul style="list-style-type: none"><li>a. Financial capacity of social enterprises</li><li>b. Identifying sources of funding</li><li>c. Fundraising and financing strategies</li><li>d. Finance and venture capital</li><li>e. Bootstrapping and crowdfunding</li></ul>
11	<b>Challenges Faced by Social Entrepreneurs: Scalability</b> <ul style="list-style-type: none"><li>a. Resource mobilisation and scalability dilemma<sup>7</sup></li><li>b. Scaling strategies for sustainable impact</li><li>d. Pentahelix approach and wider collaborations</li><li>e. Leadership for social change</li></ul>
12	<b>Human Aspects in Social Enterprise</b> <ul style="list-style-type: none"><li>a. Personality traits of social entrepreneurs</li><li>b. Entrepreneurial leadership</li><li>c. Motivation and drivers of social entrepreneurs</li><li>d. Women social entrepreneurs</li><li>e. Case study 5: Pandawa Group</li></ul>

# RESOURCE DASHBOARD TEMPLATE.

Tab 1: Proof of concept	Tab 2: Launch	Tab 3: Growth
Expertise needed		People to talk to
-		-
-		-
-		-
-		-
Funding needed		Prospective funders
-		-
-		-
-		-
-		-
Targets for each stage		Tools and resources for Each Target
-		-
-		-
-		-
-		-
<i>What does your product or service look like after each stage?</i>		

## Kondisi Terkini Ekosistem Pendukung Kewirausahaan Sosial di Indonesia

Aspek	Nilai Persentase
Akses Investasi (Utang dan/atau modal)	40,91%
Pemahaman Publik	41,67%
Ketersediaan Tenaga Kerja Terlatih	45,83%
Dukungan Pemerintah	52,08%
Kecukupan Hidup dari Hasil Wirausaha Sosial	56,25%
Pengakuan pada Wirausaha Sosial	91,67%

# SOURCES OF FUNDING



# SOURCES OF FUNDING



# TYPES OF FUNDING



# TYPES OF FUNDING



# TYPES OF FUNDING





# Aktivitas 1

# HOW ARE SOCIAL

Carilah sebanyak mungkin kata-kata yang berhubungan dengan sumber dan jenis pendanaan untuk Social enterprise!

## Langkah pengerjaan:

1. *Screenshot* menggunakan laptop/tablet/handphone
2. *Edit picture* dan lingkari kata yang anda temukan dengan arah ➡, ⬇, ↘ (samping, bawah, diagonal)
3. Lingkari kata sebanyak mungkin yang anda temukan karena akan menentukan besar nilai yang diperoleh.
4. *Save picture* yang telah anda *edit* lalu *upload* ke LMS



Q	D	C	C	X	W	B	W	K	Y	W	V	E	A	O	X	K	M	I	D	D	I	O	A
A	Y	N	T	I	U	S	A	Y	O	A	G	N	O	E	T	D	F	R	E	Z	S	Z	D
W	S	P	W	E	Q	W	H	I	F	S	C	P	F	Y	A	A	J	S	D	C	Z	L	M
J	Q	X	P	J	X	G	L	A	I	U	B	J	H	M	D	F	C	S	P	Q	T	Z	V
L	Y	D	F	I	A	B	S	Z	U	T	C	C	D	I	Q	L	L	M	O	W	R	V	O
L	H	V	U	L	N	B	L	N	W	S	W	A	A	O	L	H	K	U	I	G	O	L	D
H	L	I	J	A	H	Z	Z	X	Y	A	Y	A	S	A	N	A	S	W	D	G	L	E	T
B	W	W	B	T	O	I	W	K	K	E	O	N	K	W	T	A	N	G	R	S	T	D	T
I	R	N	S	A	Q	M	C	M	Y	A	A	N	H	S	I	M	T	T	X	O	Q	K	P
I	S	J	A	C	H	S	R	W	I	W	S	U	A	Y	N	W	P	I	H	T	N	A	Y
J	E	J	Z	N	H	K	E	V	Y	S	C	D	Y	Y	V	W	Y	Q	O	R	I	W	P
K	A	N	G	E	L	I	N	V	E	S	T	O	R	G	E	R	K	Y	G	N	O	G	W
R	X	O	G	W	O	R	U	U	K	M	C	V	L	Q	S	N	M	B	T	K	Y	P	R
F	V	U	C	R	O	W	D	F	U	N	D	I	N	G	T	K	Q	O	W	W	F	R	Y
G	E	N	Y	O	J	Z	I	L	O	A	N	S	T	G	M	Y	I	K	E	B	R	G	Y
B	E	G	F	P	H	E	O	L	S	T	P	T	O	Z	E	T	T	V	X	O	V	H	C
T	D	N	P	Q	T	C	R	Y	M	H	M	D	J	V	N	K	Z	U	V	K	A	X	X
R	J	R	G	Z	B	W	G	E	G	G	T	F	Q	V	T	A	K	R	Z	U	Y	A	U
I	C	H	X	I	B	U	X	O	J	A	B	S	Z	Z	F	T	I	C	V	I	V	O	D
B	H	F	M	L	T	Q	A	Y	S	F	L	D	Q	V	U	Q	Z	M	A	Q	D	W	C
V	B	Y	N	M	D	S	W	M	S	T	F	P	N	S	N	E	U	N	C	B	G	B	N
H	C	M	X	X	N	V	A	D	N	D	E	E	Z	D	D	J	K	C	Q	C	S	R	K
M	V	V	M	G	B	X	R	G	P	A	T	G	R	N	S	B	P	H	D	G	V	U	O
B	S	S	X	B	J	R	D	W	M	K	V	W	A	L	S	V	N	B	J	M	N	S	C



# Rangkuman dan Penutup



# SOCIAL INVESTMENT APPROACHES

Social investment involves various funding vehicles and sources that can be combined to create different investment approaches. Social entrepreneurship is a blend of traditional charity and traditional commerce, with social investment focusing on both financial and nonfinancial resources. All funding sources are considered social investors, investing in social entrepreneurs by providing resources like money, social networks, and technical know-how. Understanding the world of social investment and its different players is crucial for successful entrepreneurship.



# SUMMARY

The funding sources and approaches for a social venture depend on your business plan, end goals, and strategy. It's crucial to maintain integrity in your business plan and make decisions with your team, advisory board, and stakeholders. The social investing landscape is complex and dynamic, with overlapping characteristics and various funding vehicles. Formalizing your venture depends on your revenue streams and surplus revenue plans, which can affect the legal form and funding sources.



# Aktivitas 2

# ASSIGNMENT

## Financial constraints

1. Telusuri website: <https://usahasosial.com/community/map/>
2. Pilih 2 Social enterprise yang **berlokasi di Indonesia** yang paling menginspirasimu. Jelaskan mengapa kedua Social enterprise tersebut mampu menginspirasimu!
3. Cari tau lebih banyak tentang kedua social enterprise tersebut (website resmi, berita, video company profile) lalu cari tahu sumber pendanaan yang mereka dapatkan untuk membiayai social enterprisenya.

# FORMAT Pengerjaan Tugas

## Financial constraints

Nama: \_\_\_\_\_

NPM: \_\_\_\_\_

Kelas: \_\_\_\_\_

### Social Enterprise Inspiratif

1. Nama perusahaan 1 : SayaContoh.com  
Lokasi : Bandung  
Alasan : Membantu para tunanetra untuk mendapatkan penghasilan  
Sumber pendanaan : crowdfunding, karena SayaContoh.com pernah menggalang dana dari publik
2. Nama perusahaan 2 :  
Lokasi :  
Alasan :  
Sumber pendanaan :



TERIMA KASIH

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Mata Kuliah ini dikembangkan oleh Wendy Suganda, PhD dan Shelvi, S.AB., M.M. untuk Kementerian Pendidikan, Kebudayaan, Riset, dan Teknologi Republik Indonesia.

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